



Staff Report

File #: 15-273, **Version:** 1

Agenda Date: 11/10/2015

Subject:

Award of bid to various firms for annual requirements of gasoline and diesel fuel (Tampa Bay Area Purchasing Cooperative).

Recommended Action

Approval of an award of bid to the firms listed for annual requirements of Fuel: Gasoline and Diesel - Tampa Bay Area Purchasing Cooperative (Cooperative).

1. Port Consolidated Inc. - sole firm
Tankwagon Delivery:
 - Item 1. Gasoline, Regular Unleaded Minimum 87 Octane,
 - Item 2. Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use
 - Item 3. Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road
2. Indigo Energy Partners - primary firm
Transport Delivery:
 - Item 1. Gasoline, Regular Unleaded Minimum 87 Octane,
 - Item 2. Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use
 - Item 3. Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road
3. Petroleum Traders Corporation - secondary firm
Transport Delivery:
 - Item 1. Gasoline, Regular Unleaded Minimum 87 Octane
4. Mansfield Oil Company of Gainesville, Inc. - secondary firm
Transport Delivery:
 - Item 1. Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use
 - Item 2. Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road

Bid No. 145-0387-B(PF); in the amount of \$43,144,578.00 on the basis of being the lowest responsive, responsible bids received meeting specifications.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers
5.2 Be responsible stewards of the public's resources.

Summary:

This is a cooperative bid administered by the County for estimated annual requirements of gasoline and diesel fuel. The County's estimated requirements and expenditures include Sunstar Ambulance

and the Pinellas County Sheriff's Office. There are twelve (12) governmental entities participating in this cooperative contract. Award is recommended on a primary and secondary basis; Cooperative participants have the right to utilize the secondary firm for each product should the primary firm not be able to deliver product within twenty-four (24) hours of order placement.

This is a five (5) year contract, effective December 16, 2015 through December 15, 2020.

Background Information:

The per gallon fuel prices are calculated using the Oil Pricing Information Service (OPIS) Average Base Price the day of order placement, including a fixed fee per gallon which is essentially a charge to deliver the fuel.

The fixed fee per gallon unit price for each item shall be held firm for the first twelve (12) month period of the contract. Thereafter, price escalation/de-escalation is provided at twelve (12) month intervals based on the Consumer Price Index, Fuels and Utilities Index as published by the United States Department of Labor.

Fiscal Impact:

Cooperative five (5) year estimated expenditure not to exceed:	\$11,106,451.00
Pinellas County five (5) year estimated expenditure not to exceed:	\$32,038,127.00
Total five (5) year estimated expenditure not to exceed:	\$43,144,578.00

Funding for Pinellas County Board of County Commissioners (Board) is derived from the Real Estate Management Department, Fleet Management Division operating budget. Each Cooperative partner is responsible for funding their portion of this contract.

Staff Member Responsible:

Andrew Pupke, Director, Real Estate Management
Joe Lauro, Director, Purchasing

Partners:

City of Dunedin
City of Gulfport
City of Indian Rocks Beach
City of Largo
City of Madeira Beach
City of Oldsmar
City of Pinellas Park
City of St. Petersburg
Hillsborough County Sheriff's Office
Palm Harbor Fire Rescue
St. Petersburg College
Pinellas County Sheriff's Office



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS NO.:
47757

PROJECT: Fuel: Gasoline & Diesel (Co-op)

BID NUMBER: 145-0387-B(PF)

TYPE: **Purchase Contract** **Other:** **Construction-Less than \$100,000** **One Time**

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT: Please enter required liability coverage on pages:18-22 **PRODUCT ONLY**
 This is an annual contract. Estimated Expenditure: \$44M (5 year contract)

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	<u>Purchasing Dept.</u> J. Lauro, Director C. Mancuso, Manager	7/24	<i>[Signature]</i>		
2.	<u>Real Estate Management</u> Andrew Pupke	8/10/15	<i>[Signature]</i>		

Using Dept please provide below information:

A. Yes, funding for this project is using grant funding. No, funding for this project is not using grant funding.
 If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

B. _____ Initial and Date Funding is available for this project.
 Provide title of funding source _____

C. Please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Email)

3.	<u>Risk Management Director</u> Attn: Virginia E. Holscher (Check applicable box at right)	8/10/15	<i>[Signature]</i>	See Sect. C Attached	HIGH RISK
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RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to: **Patti Fontaine** at Extension 4-3147
 In order to meet the following schedule, please return your requirements to Purchasing by: **ASAP**

TENTATIVE DATES	
Advertisement:	Opening:

Revised July 2015 (all types)



PINELLAS COUNTY GOVERNMENT, FLORIDA

145-0387-B(PF)

FUEL: GASOLINE AND DIESEL (COOP)

CALULATIONS COMPLETED USING OPIS PRICING

Daily Average price on September 15, 2015

Gasoline:	\$	1.3490
Diesel - On Road:	\$	1.5229
Diesel - Off Road:	\$	1.5270

ITEM 1 - TANKWAGON / Gasoline, Regular Unleaded Minimum 87 Octane	
VENDOR	PRICE PER GALLON
PORT CONSOLIDATED, INC.	\$ 1.4220
TAC ENERGY	\$ 1.4661
INDIGO ENERGY PARTNERS, LLC	\$ 1.5140
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	\$ 1.5266
J.H. WILLIAMS OIL CO.	\$ 1.5290
JAMES RIVER SOLUTIONS	NO BID
PETROLEUM TRADERS CORPORATION	NO BID
RKA PETROLEUM COMPANY	NO BID

ITEM 1 - TRANSPORT / Gasoline, Regular Unleaded Minimum 87 Octane	
VENDOR	PRICE PER GALLON
INDIGO ENERGY PARTNERS, LLC	\$ 1.3270
PETROLEUM TRADERS CORPORATION	\$ 1.3289
J.H. WILLIAMS OIL CO.	\$ 1.3290
RKA PETROLEUM COMPANY	\$ 1.3309
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	\$ 1.3320
TAC ENERGY	\$ 1.3396
PORT CONSOLIDATED, INC.	\$ 1.3740
JAMES RIVER SOLUTIONS	NO BID

ITEM 2 - TANKWAGON / Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use	
VENDOR	PRICE PER GALLON
PORT CONSOLIDATED, INC.	\$ 1.5959
TAC ENERGY	\$ 1.6353
INDIGO ENERGY PARTNERS, LLC	\$ 1.6879
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	\$ 1.7005

J..H. WILLIAMS OIL CO.	\$ 1.7029
JAMES RIVER SOLUTIONS	NO BID
PETROLEUM TRADERS CORPORATION	NO BID
RKA PETROLEUM TRADERS CORPORATION	NO BID

ITEM 2 - TRANSPORT / Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use	
VENDOR	PRICE PER GALLON
INDIGO ENERGY PARTNERS, LLC	\$ 1.4852
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	\$ 1.5036
TAC ENERGY	\$ 1.5132
JAMES RIVER SOLUTION	\$ 1.5164
PETROLEUM TRADERS CORPORATION	\$ 1.5184
RKA PETROLEUM TRADERS CORPORATION	\$ 1.5185
J.H. WILLIAMS OIL CO.	\$ 1.5228
PORT CONSOLIDATED, INC.	\$ 1.5319

ITEM 3 - TANKWAGON / Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road	
VENDOR	PRICE PER GALLON
PORT CONSOLIDATED, INC.	\$ 1.6000
TAC ENERGY	\$ 1.6379
INDIGO ENERGY PARTNERS, LLC	\$ 1.6920
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	\$ 1.7046
J.H. WILLIAMS OIL CO.	\$ 1.7070
JAMES RIVER SOLUTIONS	NO BID
PETROLEUM TRADERS CORPORATION	NO BID
RKA PETROLEUM TRADERS CORPORATION	NO BID

ITEM 3 - TRANSPORT / Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road	
VENDOR	PRICE PER GALLON
INDIGO ENERGY PARTNERS, LLC	\$ 1.4893
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	\$ 1.5085
TAC ENERGY	\$ 1.5158
PETROLEUM TRADERS CORPORATION	\$ 1.5225
RKA PETROLEUM TRADERS CORPORATION	\$ 1.5241
J.H. WILLIAMS OIL CO.	\$ 1.5269
PORT CONSOLIDATED, INC.	\$ 1.5420
JAMES RIVER SOLUTIONS	NO BID

PRIMARY OR ONLY VENDOR
SECONDARY VENDOR