

GRAY | ROBINSON
ATTORNEYS AT LAW

SUITE 1400
301 EAST PINE STREET (32801)
POST OFFICE BOX 3068
ORLANDO, FL 32802-3068
TEL 407-843-8880
FAX 407-244-5690
gray-robinson.com

CLERMONT
JACKSONVILLE
KEY WEST
LAKE LAND
MELBOURNE
NAPLES
ORLANDO
TALLAHASSEE
TAMPA

407-244-5693

TWILKES@GRAY-ROBINSON.COM

February 21, 2005

Kurt Spitzer
719 East Park Avenue
Tallahassee, FL 32301

Re: Pinellas County Charter Review Commission

Dear Kurt:

Thanks for considering GrayRobinson for the job as legal counsel for the Pinellas County Charter Review Commission. I am attaching the resumes for Dean Cannon, Heather Ramos, and me (our Orlando office) and for Campbell McLean, Frank Fleischer, and Charles Klug (our Tampa office).

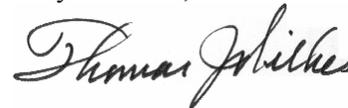
You will see that we have extensive experience in state and local government law, including especially the law that governs and affects county charters and county home-rule powers. If the CRC elects to use our firm, I would be the partner in charge of the work, but will enlist the talents and abilities of our other lawyers from time to time, as the needs of the CRC might dictate.

We would ask for an hourly rate of \$220 for lawyers with more than ten years of experience (Dean, Frank, Charles, and me), \$175 for lawyers with five to ten years of experience (Campbell), \$150 for lawyers with less than five years (Heather), and \$75 for paralegals. These rates are discounted from our published hourly rates by some 25%, which is our practice for governmental clients.

Thanks again for thinking of us. We would be pleased to be of assistance. Let me know if you need anything else.

Sincerely,

GrayRobinson, P.A.



Thomas J. Wilkes

TJW/sdh

Attachments

363827 v1

Kurt Spitzer
February 21, 2005
Page 2

bcc: Dean Cannon
Heather Ramos
Frank Fleischer
Charles Klug
Campbell McLean

Thomas J. Wilkes
GrayRobinson
301 East Pine Street, Suite 1400
Orlando, Florida 32801
(407) 843-8880
twilkes@gray-robinson.com

Tom is a native Floridian and nearly a life-long resident of Orlando. He graduated from the United States Naval Academy and served six years as a Navy pilot and flight instructor. Upon resigning his commission, he received a Masters degree in public administration from the University of West Florida and his J.D. from the University of Florida. He then served as the primary assistant to founding partner J. Charles Gray, from 1978 to 1985 when Gray was the Orange County Attorney.

Tom served on the 1986 and 1988 charter commissions that resulted in sweeping changes to the form of government for Orange County, including the creation of the "strong mayor" position known as the Orange County Chairman. In 1990, the first county chairman, Linda Chapin, asked Tom to serve as her county attorney. He accepted and stayed in the position for twelve years, serving under three county chairmen and gaining a reputation statewide for his expertise in all areas of local government law. In 2001, his leadership resulted in the County Attorney's Office being given the ABA's Jefferson Fordham Award for government law-office accomplishment – a recognition that the office was perhaps the top government law office in the nation.

Upon leaving the county in 2002, Tom rejoined GrayRobinson as a partner. He specializes in all aspects of state and local government law, such as land use, taxation and finance, utility law, constitutional law, administrative law, and litigation law. In 2003, Tom was once again appointed to serve on the Orange County Charter Review Commission and was elected by its members to serve as the Commission Chairman.

Education:

United States Naval Academy, Bachelor of Science (1969)
University of West Florida, Master of Public Administration (1976)
University of Florida, J.D. (1978)

Professional:

- The Florida Bar
Local Government Law Section, Environmental and Land Use Law Section
- National Lawyers Association

Civic:

- Director, National Association of Christians and Jews (1993-2000)
- Director, Central Florida Zoological Society, Inc. (1986-87)
- Member, Executive Council, Local Government Law Section of the Florida Bar (1993-97)
- Officer and Director, Florida Association of County Attorneys
(President 1997-98, Chair 1998-99)
- Member, Judicial Nominating Commission, Ninth Judicial Circuit (1989-91)
- Chairman, Orange County Charter Review Commission (Currently)
- Member, Orange County Charter Review Commission (1988, 2004)
- Chairman, Orange County Citizens Charter Committee (1986)
- Member, Board of Directors, Coalition for the Homeless (Currently)

Thomas J. Wilkes

- Member, Mayor Buddy Dyer's Downtown Transition Strategic Task Force (2003)
- Member, Board of Directors, Workforce Advantage Academy (Currently)

Publications:

- “Community Development Districts: The Delusion that Tax Exempt Financing for Developers Improves Growth Management”, *Florida Environmental and Urban Issues*, July 1983.
- Allocating Limited Sewage Treatment Plant Capacity”, *Florida Bar Journal*, February 1982.

R. Dean Cannon, Jr.
GrayRobinson
301 East Pine Street, Suite 1400
Orlando, Florida 32801
(407) 843-8880
dcannon@gray-robinson.com

Dean was raised in Lakeland, Florida, where he graduated from Lakeland Senior High School. He attended the University of Florida, studying broadcasting and management in the College of Journalism. Dean also attended Law School at the University of Florida, receiving his J.D. degree in 1992. He is "AV" by Martindale-Hubbell. Dean began practicing law in Orlando in 1993.

Dean has experience with a wide range land use, local government law, and property rights matters. Dean focuses his practice on cases involving local government agencies, including regulatory, utility, administrative, and quasi-judicial proceedings. Dean has experience with public purchasing/procurement issues, as well as with Minority-and Women-owned Business Entity (M/WBE) certification and contracting issues. Dean has experience representing local governments and government entities, and he served as General Counsel of the Orange County 2000 Charter Review Commission. He is based in the firm's Orlando office.

Education:

University of Florida, B.S. (Telecommunication, 1989)

UF Hall of Fame
Outstanding Male Graduate, 1989
President, Phi Delta Theta Fraternity
UF Student Lobbyist, 1988-89
Florida Blue Key
WRUF-FM Announcer, 1987-89
Student Senator, 1987-88

University of Florida, J.D. (1992)

Student Body President, 1991-92
University Athletic Association Board of Directors, 1991-92
Florida Blue Key Vice President, 1990

Professional:

- State and Local Government Law Section, American Bar Association (ABA), Section Member (2001)
- Co-Editor, Local Government Law Weekly, a national publication of the ABA and Bond Case Briefs, Inc. (1999-2000)
- Florida Bar Member (1993-Present)
- Student Education and Admissions to the Bar Committee (SEABC) Member (1995-97), The Florida Bar
- Environmental and Land Use Law Section of the Florida Bar (1997-Present)
- Orange County Bar Association (OCBA, 1993-Present)
- OCBA Legislative Affairs Committee (1999-2000)
- U.S. District Court, Middle District of Florida
- "AV" Rated by Martindale-Hubbell

Civic:

- Kissimmee/Osceola County Chamber of Commerce Board of Directors (2000-Present)
- Leadership Florida, Class XIX (2000-2001)
- Orlando Regional Chamber of Commerce Tallahassee Community "Fly-In" Chairman (2000-2001)
- Orlando Science Center Trustee and Government Relations Counsel (1998-2003)
- Orange County Young Republicans President (1999) and Executive Board (1997-Present)
- Florida Blue Key Vice President (1991)

R. Dean Cannon, Jr.

- New Majority Political Action Committee Founding Board Member and Treasurer (1997-Present)
- Life for Kids Adoption Agency Board of Directors (1996-Present), Chairman of Board (2002-Present)
- East Orange County Development Task Force (1997-98)
- F.A.A. Licensed Private Pilot (1997-Present)
- Meals on Wheels Volunteer (1995)
- University of Florida Athletic Association Board of Directors (1991-1992)
- University of Florida Hall of Fame Member (1989)

Lectures:

- 23rd Annual Local Government Law in Florida Seminar, presenting “City and County Charters: Drafting, Revising and Interpreting—Practical Issues and a Model Approach,” April 2000
- CLE International Conference on Resolving Land Use Disputes, guest speaker presenting “A Model for Intra-County Coordination” based on the Volusia Growth Management Commission, January 2000
- Florida Chamber of Commerce 13th Annual Environmental Permitting “Summer School” Course, speaker presenting “Florida Department of Environmental Protection Update: Legislation, Case law, rule making, and Reorganization,” July 1999
- Florida Association of County Attorneys Annual Meeting, guest speaker discussing the environmental and socio-political aspects of landfill siting and regulation in Florida, June 1999

Frank N. Fleischer
GrayRobinson
201 North Franklin Street, Suite 2200
Tampa, Florida 33602
(813) 273-5135
ffleischer@gray-robinson.com

Frank grew up in Portland, Maine and graduated from the Wharton School of the University of Pennsylvania in 1960. He received his J.D. from the Boston University School of Law in 1965 and a LL.M in Taxation from the Georgetown University Law Center in 1968. After law school, Frank joined the staff of the Securities and Exchange Commission in Washington, D.C. He spent his first year and one-half in the Commission's Division of Corporation Finance and his last year and a half in the Commission's Office of General Counsel. Frank left the Securities and Exchange Commission in early 1969 to return to Boston to join the firm of Nutter, McClennen & Fish. He left that firm in late 1971 to join Bill Schifino in Tampa to form Schifino & Fleischer, P.A., a boutique securities law firm. Frank practiced with Bill for more than 32 years before joining GrayRobinson.

Frank serves as Chair of the GrayRobinson Public Finance practice group. The group has more than 7 attorneys who serve the special needs of the municipal finance marketplace. Frank currently serves as disclosure counsel for the Cities of St. Petersburg and Tampa, Tampa Bay Water, Pasco County, the Hillsborough County Aviation Authority and the Hillsborough County Housing Finance Authority. He has represented numerous underwriters in municipal finance matters including bond issues for the Florida Housing Finance Corporation. In the past five years, Frank has been involved in more than \$7.2 billion in public finance offerings. He has consistently ranked in the list of the top 100 Underwriters' Counsels.

Throughout the course of his career, Frank has been involved in some innovative and unique bond financings for hospitals, schools, museums, performing arts centers, convention centers, dry docks, reclaimed water, resource recovery facilities and a water desalination plant. Frank is also an experienced securities attorney who has handled numerous initial public offerings and private placements. Frank has been securities counsel to Tech Data Corporation, a Fortune 400 Company, since its inception. He recently completed an overnight underwritten Rule 144A/Regulation S \$290,000,000 2% Convertible Subordinated Debenture deal. A registration statement was subsequently filed with the Securities and Exchange Commission to permit resales of the debentures and/or underlying shares of common stock. Prior to that offering, Frank completed a \$250,000,000 shelf registration for Tech Data.

Education:

The Wharton School of the University of Pennsylvania, B.S., Economics (1960)

Boston University School of Law, J.D. (1965)

Georgetown University Law Center, LL.M in Taxation (1968)

Professional:

- American Bar Association
- The Florida Bar
- Hillsborough County Bar Association
- Maine Bar Association
- Massachusetts Bar Association

Frank N. Fleischer

Civic:

- Hillsborough County Bar Association, Board of Directors (1975- 1976)
- Hillsborough County Hospital Authority (Tampa General Hospital),
Member (1980-84, 1987- 1995) and Past Chairman (1993-1995)
- Florida Division of Bond Finance, Advisory Counsel (1980-1984)
- The Judeo-Christian Coalition Clinic, Founding Member

Charles E. Klug, Jr.
GrayRobinson
201 North Franklin Street, Suite 2200
Tampa, Florida 33602
(813) 273-5000
cklug@gray-robinson.com

Charles Klug is a shareholder in the Tampa office of GrayRobinson. He focuses his practice in the areas of Administrative and Regulatory, Real Estate and Land Use Law, and Government Relations.

Charles has extensive experience representing governmental authorities and private sector clients in commercial real estate transactions, local government procurement, construction contracting, land use regulation and sovereign submerged lands matters.

Charles real estate experience includes representing clients in complex real estate transactions, negotiating and drafting commercial and industrial lease agreements and real estate acquisition documents. Charles has previously served as Florida Underwriting Counsel for Stewart Title Guaranty Company and has extensive experience handling title insurance issues. Since 1993, Charles has been a Florida Bar Board Certified Real Estate Attorney. In 1998, he became a Florida Bar Board Certified Attorney in City, County and Local Government Law.

His land use experience includes handling numerous land use and environmental matters including obtaining governmental approvals for real estate developments, reviewing environmental audits, and handling wetlands mitigation, and sovereign submerged lands issues.

Education:

University of Florida , B.S. (Honors, 1983)
University of Florida College of Law, J.D. (1986)

Professional:

- American Bar Association
- The Florida Bar
 - Environmental and Land Use Section
 - Local Government Section
 - Real Property, Probate and Trust Law Section
- Hillsborough County Bar Association

Court Admissions

- United States Court for the Middle District of Florida

Civic:

- Bay Area Youth Services, Board of Directors (Chairman)
- University of Tampa Board of Fellows

W. Campbell McLean
GrayRobinson
201 North Franklin Street, Suite 2200
Tampa, Florida 33602
(813) 273-5000
cmclean@gray-robinson.com

A native of Tampa, Campbell was born on May 8, 1969 and graduated from Berkeley Preparatory School. Campbell went on to receive his Bachelor of Arts degree from the University of Florida in 1991, where he majored in History and minored in American Studies. After earning his Master of Arts in history from Emory University, Campbell returned to the University of Florida where he received his Juris Doctor degree in 1997. Since graduation, Campbell has lived and worked in Tampa, Florida.

Campbell is a civil litigation attorney who concentrates his practice in eminent domain and property related matters. Apart from a comprehensive eminent domain practice, he has experience with real estate contract disputes, boundary disputes, landlord-tenant litigation, real estate brokerage disputes, land use, land use litigation, government law and title litigation. Before coming to GrayRobinson, Campbell worked in the Land Use section of the Hillsborough County Attorney's Office for nearly two and a half years. As an Assistant County Attorney, Campbell's primary practice was in eminent domain. While in law school Campbell served as an intern to the Honorable Steven D. Merryday, United States District Court Judge.

Education:

University of Florida , B.A. (1991)

Phi Alpha Theta - History Honor Society
Florida Blue Key; Kappa Alpha Order

Emory University, M.A. (1995)

Thesis: From The Ashes: Phenix City, Alabama and Its Struggle with Memory

University of Florida , J.D. (1997)

Phi Alpha Delta - Legal Fraternity
Law College Council

Professional:

- The Florida Bar
- American Bar Association
- Hillsborough County Bar Association
- United States Supreme Court
- United States Court of Appeals, Eleventh Circuit
- United States District Court, Middle, Northern and Southern Districts of Florida
- Association of Eminent Domain Professionals
- Florida Bar Eminent Domain Committee Member

Civic:

- Raymond James Gasparilla Festival of the Arts, Co-Chairman 2005 (Director 2003, 2004)
- Leadership Tampa, Class of 2002
- Tampa Gator Club, Board of Directors 1998 and 1999
- Saint Andrews Society of Tampa Bay

Heather Blom-Ramos
GrayRobinson
301 East Pine Street, Suite 1400
Orlando, Florida 32801
(407) 843-8880
hramos@gray-robinson.com

Heather was born at Georgetown University Hospital in Washington D.C. and raised in Melbourne, Florida where she graduated from Eau Gallie High School. After attending the University of Central Florida and receiving her Bachelor's degree in Accounting, Heather enrolled in Stetson University College of Law with a scholarship. She graduated *cum laude* and received her Juris Doctor from Stetson in May 2002.

Prior to graduation, Heather was selected to clerk for Emeline Acton, County Attorney for Hillsborough County, and for the Department of Justice, United States Attorney's Office, Middle District of Florida. Her practice is currently focused on state and local government law and land use in the firm's Public Law Department.

Education:

University of Central Florida, B.A. (with Honors, Accounting, 1999)
Stetson University College of Law, J.D. (Top 10%, *cum laude*, 2002)
Moot Court Board Member
FAWLS (Florida Association for Women Lawyers) Member

Professional:

- Florida Bar (2002-Present)
- American Bar Association (2002 – Present)
- Orange County Bar Association

Civic:

- Board Member, American Lung Association Oxygen-Bash
- Board Member, Florida Hospital Cancer Institute
- Board Member, League of Women Voters
- Board Member, Leadership 1000
- Leadership Orlando, Graduate Class 63
- Downtown Orlando Foundation, O-Ball Board Member
- Member, Tiger Bay
- Member, CFAWL